

<p><u>Symbio Technical Training</u></p> <p>This class will cover how to correctly wire and set-up these units</p>	10/03/2023 Lake Charles	10/04/2023 Lafayette	10/05/2023 New Orleans	10/06/2023 Gulfport	10/10/2023 Jackson	10/11/2023 Hammond	
<p><u>Link Diagnostics Training</u></p> <p>This class will cover the features and benefits of Trane Link for dealers and homeowners</p>	10/18/2023 Gulfport	10/19/2023 Lafayette	10/20/2023 Hammond	10/24/2023 Jackson			
<p><u>Low GWP Refrigerant Certification</u></p> <p>A certification program that covers ASLs, combustions and thermal decomposition of refrigeration, field procedures, and summary of standards and codes.</p>	11/01/2023 Jackson	11/02/2023 New Orleans	11/07/2023 Lake Charles	11/08/2023 Lafayette	11/09/2023 Hammond	11/10/2023 Gulfport	
<p><u>Mitsubishi Troubleshooting and Applications</u></p> <p>This class will cover equipment matching, how to use Design Systems Builder (DSB) and MYLINK.com, and also discuss new products that will be coming out.</p>	11/14/2023 Jackson	12/06/2023 Hammond	12/07/2023 Lafayette	12/08/2023 Biloxi	12/13/2023 Lake Charles		
<p><u>TCS Kick-Off</u></p> <p>This online webinar will cover the 2024 TCS Program</p>	12/05/2023 Webinar						
<p><u>Trane Factory Tour</u></p> <p>At the Trane Factory Tour in Tyler, TX, you will tour Trane's facility and experience product training from product leaders</p>	1/09/2023 - 1/10/2024						
<p><u>BDR Transferring Your Business</u></p> <p>This class for Owners and General Managers will give dealers the tools and information to build value in their current company while preparing for a potential future sale.</p>	1/16/2024 Baton Rouge						
<p><u>Sales Bootcamp (4-Day)</u></p> <p>This is a training event that teaches you how to Sell the way your customers want to buy.®</p>	1/30/2024 - 2/02/2024 Biloxi						
<p><u>Mark Haydel XV Technical Certification</u></p> <p>A class covering how XV units operate, how to properly size an XV system to match the load, how to design the duct work and a brief overview of service practices.</p>	2/21/2024 Lake Charles	2/22/2024 Lafayette	2/27/2024 Jackson	2/28/2024 Gulfport	2/29/2023 Hammond		
<p><u>Advanced Bootcamp</u></p> <p>This 2-day class with No Pressure Selling was developed for those who attended 4-day Boot Camp in the past and would like to reinforce skills learned as well as take the next step.</p>	3/19/2024 - 3/20/2024 New Orleans						

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